

Message Text

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ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 TRSE-00 DRC-01 RSC-01 /039 W

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P R 181603Z SEP 74

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC PRIORITY 4387

INFO AMEMBASSY VIENNA

LIMITED OFFICIAL USE THE HAGUE 4614

E.O. 11652: N/A

TAGS: ESTC, NL, US, XH

SUBJECT: LICENSE APPLICATION FOR TEMPORARY EXPORT:

TEKTRONIX, INC., BEAVERTON OREGON

1. DIRECTOR OF TEKTRONIX HOLLAND N.V., NETHERLANDS DISTRIBUTOR AND SUBSIDIARY OF TEKTRONIX, INC., PO BOX 1600, BEAVERTON, OREGON 97005, HAS VISITED EMBASSY TO INQUIRE AS TO HOW ACTION ON LICENSE APPLICATION BY US PARENT FOR TEMPORARY EXPORT OF TEKTRONIX EQUIPMENT TO EE CAN BE EXPEDITED. ACCORDING TO DIRECTOR, ORIGINAL LICENSE APPLICATION WAS SUBMITTED TO PORTLAND DOC OFFICE IN FEBRUARY 74. EQUIPMENT IN QUESTION IS FOR EXHIBITION IN TRADE EXPOSITIONS IN EASTERN EUROPEAN COUNTRIES.

2. DIRECTOR EXPLAINED THAT EASTERN EUROPEAN MARKET IS USUALLY SUPPLIED BY RHODE AND SCHWARTZ/TEKTRONIX, A JOINT VENTURE IN VIENNA, BUT THAT THAT FIRM HANDLES ONLY OSCILLOSCOPES, WHEREAS EQUIPMENT FOR WHICH TEMPORARY EXPORT BEING SOUGHT INCLUDES DATA DISPLAY UNITS AND RELATED PERIPHERALS. DIRECTOR FURTHER EXPLAINED THAT DELAY IN PROCESSING OF LICENSE APPLICATION IS HAVING ADVERSE EFFECT ON COMPANY'S PLANNING AND THEY VERY MUCH HOPE FOR EARLY RESOLUTION.

3. EDO EXPLAINED DIFFICULTIES IN ADJUDICATING APPLICATIONS INVOLVING EXPORT OF SOPHISTICATED TECHNOLOGY TO EE, PARTICULARLY WHERE COMMODITIES CAN EASILY BE DIVERTED FROM STATED END USE TO OTHER, UNAUTHORIZED USES. DIRECTOR EXPRESSED UNDERSTANDING FOR THESE DIFFICULTIES BUT EXPRESSED HOPE THAT DOC MAY FIND IT

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POSSIBLE AT EARLY DATE TO GRANT EVEN PARTIAL LICENSE TO COVER LESS

SENSITIVE ITEMS IN THE APPLICATION SO THAT FIRM MAY DISPLAY THESE
AT UPCOMING SHOWS, NEXT OF WHICH AT BRNO IN OCTOBER.

4. EDO CAUTIONED THAT APPROVAL OF TEMPORARY EXPORT DOES NOT
NECESSARILY IMPLY FUTURE APPROVAL OF LICENSE APPLICATION TO
EE END USER. DIRECTOR EXPRESSED UNDERSTANDING BUT SAID FIRM IS
WILLING TO GAMBLE ON SHOW PARTICIPATION EVEN IF PRIOR ASSURANCE OF
NORMAL EXPORT LICENSE APPROVAL CANNOT BE GIVEN. FIRM, HE SAYS,
HAS EYE ON FUTURE EE DEMAND, WHICH COULD REPRESENT MULTIMILLION
DOLLAR MARKET FOR IT, AND FEARS SOME FUTURE OPPORTUNITIES MIGHT
BE FORECLOSED UNLESS FIRM STARTS MAKING EARLY CONTACTS.

5. IF NO OBJECTION PERCEIVED, WOULD APPRECIATE STATUS REPORT ON
SUBJECT LICENSE APPLICATION AND ANY POSSIBLE SNAGS SO THAT WE MAY
FURTHER ADVISE FIRM'S DIRECTOR AS APPROPRIATE.
GOULD

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORT LICENSES
Control Number: n/a
Copy: SINGLE
Draft Date: 18 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740261-0860
From: THE HAGUE
Handling Restrictions: n/a
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ISecure: 1
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Original Previous Classification: n/a
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Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 MAR 2002 by elyme>; APPROVED <20 MAY 2002 by golinofr>
Review Markings:

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30 JUN 2005

Review Media Identifier:
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To: STATE
Type: TE
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